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**Kime:** [TOBB](#)  
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Sayın Yetkili,

Rusya Federasyonunda Soçi şehrinde 18-19 kasım 2016 tarihinde 3. Uluslararası Tarımsal Hububat Furumu düzenlenecektir.

İlgili Türk şirketleri ve kuruluşları söz konusu foruma katılmaya davet etmekteyiz.

İlginiz için önceden teşekkür eder, iyi çalışmalar dileriz.

Saygılarımızla,

Rusya Ticaret Temsilciliği



As of **23.08.2016**

**DRAFT PROGRAMME OF THE  
2<sup>ND</sup> WORLD GRAIN FORUM (hereinafter the Forum) \***

**18–19 NOVEMBER 2016, SOCHI**

<i>18 November 2016</i>	
	<b>Registration of Forum participants</b>
	<b>Presentation of Forum sponsors and participants as part of the exhibition</b>
	<b>Events of Ministry of Agriculture of Russia and Rosselkhoz nadzor:</b> <i>bilateral meetings, negotiations, signing of agreements</i>
	<b>Meeting between Deputy Prime Minister of the Russian Federation A.V. Dvorkovich and heads of the foreign delegations and international organisations in business breakfast format</b>
	<b>Plenary session: Grain production and the grain market: global changes and opportunities</b> <b><u>Key discussion topics:</u></b> <ul style="list-style-type: none"><li>- <i>the role of the grain sector in ensuring global food security given the limited land and water resources, falling soil fertility and climate change;</i></li><li>- <i>the change in agricultural policy paradigm – transition to more productive and inclusive agricultural and foodstuff systems;</i></li><li>- <i>ways to form a regulatory environment for development of agro-business and cut transaction costs;</i></li><li>- <i>transition by the agricultural sector to a new technological structure, ecologisation of production and IT;</i></li><li>- <i>Russia's place and role on the global market for technologies and resources for agriculture and grain;</i></li></ul>



	<i>- the potential of international associations and unions in resolving problems of regional and global food security.</i>
	<b>Meeting between Russian Prime Minister D. Medvedev and representatives of Russian and global agricultural business</b>
	<b>Reception for the heads of official delegations, VIP participants, Forum participants and guests</b>
<b><i>19 November 2016</i></b>	
	<b>Presentation of Forum sponsors and participants as part of the exhibition</b>
	<b>Dialogue with an industry leader</b> <i>(in free discussion format before the beginning and after the end of the Forum event; programme developed in consideration of Forum participant suggestions submitted by application during registration)</i>
	<b>Conference “The World Grain Market: long-term trends and forecasts”</b> <u><b>Key discussion topics:</b></u> <ul style="list-style-type: none"> <li><i>- change in the global agricultural landscape and grain goods trade: trends and consequences for the world market;</i></li> <li><i>- long-term forecasts of the change in grain production and consumption on regional markets, their consequences for the market situation and the global grain trade;</i></li> <li><i>- grain price volatility: reasons and consequences;</i></li> <li><i>- grain market barriers – how to reform world trade in order to improve food security;</i></li> <li><i>- interregional associations – risks and opportunities for the grain market.</i></li> </ul>
	<b>Panel discussion “Food aid and support for production development programmes in countries in need of greater grain and food self-sufficiency potential”</b>



	<p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- international food aid programmes – results and prospects for reform;</li> <li>- support mechanisms for transfer of technologies and knowledge as the basis for sustainable, inclusive growth of agricultural production in developing countries;</li> <li>- development of the production and logistics infrastructure with a low level of commercial returns.</li> </ul>
	<p><b>Strategic session “The place, role and prospects for the EEU on the world grain market”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- agricultural potential and medium and long term prospects for development of the grain sector in the EEU countries;</li> <li>- the place and role of the EEU countries in supporting global food security;</li> <li>- drivers of an agreed agricultural policy of the EEU: attainment of a balance of national interests and use of the competitive advantages of each EEU participant;</li> <li>- how to realise the potential of the EEU for cutting transaction costs and lowering barriers in mutual;</li> <li>- prospects for creating a grain exchange in the EEU ad using derivative instruments;</li> <li>- the future of joint projects in the sphere of bio- and information technologies, selection and other fields of modern agrarian science.</li> </ul>
	<p><b>Conference “Resource and energy saving technologies – the basis for an efficient grain sector”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- best world practices in development of resource and energy saving technologies;</li> <li>- innovative approaches in grain production;</li> <li>- practice of applying IT in agriculture – effectiveness and problems;</li> </ul>



	<ul style="list-style-type: none"> <li>- innovations in systems for fertilising the soil and protecting plants, considering the raised requirements of environmental safety of the environment and foodstuffs;</li> <li>- geo-information systems: the best practices in use and the potential for international co-operation.</li> </ul>
	<p><b>Business forum “New technological techniques”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- long-term prospects for technical development in grain production;</li> <li>- ways and means to encourage innovative development of the industry;</li> <li>- new technique for modern technologies – how to ease consumer access.</li> </ul>
	<p><b>Roundtable “Innovative technologies in selection and breeding”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- selection as a basic condition for sustainable development of grain production under the conditions of climate change;</li> <li>- new technologies in selection anticipated results – best practices;</li> <li>- ways to make international co-operation in selection more effective;</li> <li>- Russia in the global system of selection achievements.</li> </ul>
	<p><b>Conference “Logistics infrastructure: bottlenecks on the global market”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- losses during storage and transport of grain;</li> <li>- progressive technologies and innovations in storage and processing of grain;</li> <li>- development of deep grain processing – risks for food security and opportunities for creating a new economy.</li> </ul>



	<p><b>Business forum “Financing the grain business: from production to trade and the logistics infrastructure”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- <i>national and international institutions for development and financing of the grain business – opportunities to create the conditions for the sector to develop;</i></li> <li>- <i>long-term finance for development of the grain infrastructure;</i></li> <li>- <i>risk management in the grain business: new developments in insurance and risk management, insurance of risks associated with the impact of non-systemic, non-fundamental factors;</i></li> <li>- <i>potential for and spheres of participation by BRICS financial institutions in resolving the problems of the logistics infrastructure for the grain market;</i></li> <li>- <i>state support instruments for export of grain and resources for agriculture.</i></li> </ul>
	<p><b>Roundtable “Phytosanitary control: place and role in creating favourable conditions for mutual trade in grain”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- <i>more stringent requirements on grain importing countries: reasons and consequences;</i></li> <li>- <i>ways to harmonise and ensure a balance of phytosanitary requirements in grain products supplying and importing countries;</i></li> <li>- <i>simpler and cheaper trading procedures and ensuing good faith trade in agro-industrial products;</i></li> <li>- <i>prospects for electronic phytosanitary certification;</i></li> <li>- <i>the state and private surveyors – a balance of interests between state and business.</i></li> </ul>
	<p><b>Business forum “The grain trade: the Caspian vector”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- <i>the grain trade in the area of the Caspian and the Persian Gulf – potential for mutual trade and development opportunities;</i></li> <li>- <i>infrastructures of the Caspian area market – condition, accessibility of markets, development prospects;</i></li> </ul>



	<p>- <i>Southern Grain Corridor: possibilities, risks, problems and solutions.</i></p>
	<p><b>Business forum “Black Sea area: role and significance for the grain trade”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- <i>the place and role of grain from the Black Sea area in supporting global food security and stabilising the global grain balance today and in the future;</i></li> <li>- <i>competitive advantages of grain producing countries and new players in the Black Sea area;</i></li> <li>- <i>the role of Black Sea area grain on the world market (current state and prospects);</i></li> <li>- <i>promising spheres for investment and co-operation in developing the Black Sea area grain sector;</i></li> <li>- <i>potential and instruments of interstate co-operation in developing production and implementing joint investment projects and programmes.</i></li> </ul>
	<p><b>Business forum “Asian grain vector: prospects and development mechanisms”</b></p> <p><b><u>Key discussion topics:</u></b></p> <ul style="list-style-type: none"> <li>- <i>growth potential for own production and supplies by the main exporting countries;</i></li> <li>- <i>possibilities for supplies of Siberian grain;</i></li> <li>- <i>cutting costs in trading operations and lowering administrative and technical barriers to mutual trade in grain: a new agenda, new solutions.</i></li> </ul>
	<p><b>Summing up</b></p> <p><b>Speech by Deputy Prime Minister of the Russian Federation A.V. Dvorkovich</b></p>
	<p><b>20 November 2016</b></p>
	<p><i>Bilateral meetings of Forum participants (by mutual agreement)</i></p> <p><i>Participants departure</i></p>



*\*The names of the events and their times will be confirmed when the comprehensive programme is drawn up for the Second World Grain Forum*





### **Main Forum Participant**

**Package cost: RUB 80 000, including 18% VAT including:**

- Registration with subsequent accreditation in all Accreditation Zones for Main Participants;
- Provision of Private cabinet with the possibility of reserving rooms, registering flight details and requesting transport;
- Information and organisational support for the participant;
- Information to the participant of the times and venues of the Forum business events, timeframe for executing documents and registering, and about the Forum programme;
- Information to the participant about the Accreditation Zones, catering points, first aid stations, receipt of information, transport and other services;
- All accompanying information (visa questions, accommodation and transport, contact details of responsible persons, general information about the host country and traditions, dress code, medical services, etc.);
- Registration of service requests for delegates, provision for service orders to be placed with the relevant functional services.
- Assistance in reserving and issuing air tickets;
- Participant portfolios with information materials, including events programme, folder, and Delegate Handbook;
- Branded souvenirs;
- Work station in the plenary session hall;
- Access for the participant to the coffee break areas;
- All-round assistance in the form of general information prior to and during the Forum.

### **Premium Forum Participant**

**Package cost: RUB 200 000, including 18% VAT, including:**

- Registration with subsequent accreditation in all Accreditation Zones;
- Provision of Private cabinet with the possibility of reserving rooms, registering flight details and requesting transport;
- Information and organisational support for the participant;
- Information to the participant of the times and venues of the Forum business events, timeframe for executing documents and registering, and about the Forum programme;
- Information to the participant about the Accreditation Zones, catering points, first aid stations, receipt of information, transport and other services;
- All accompanying information (visa questions, accommodation and transport, contact details of responsible persons, general information about the host country and traditions, dress code, medical services, etc.);
- Registration of service requests for delegates, provision for service orders to be placed with the relevant functional services.
- Assistance in reserving and issuing air tickets;
- Participant portfolios with information materials, including events programme, folder, and Delegate Handbook);
- Premium branded souvenirs;
- Work station in the plenary session hall, as well as the opportunity to participate in events under the main business programme;
- Access for the participant to the VIP coffee break areas;
- Invitation to the Gala Reception;
- Participation in the Forum Opening Ceremony;
- Participation in Forum cultural events;
- All-round assistance in the form of general information prior to and during the Forum;
- Provision of collective transport (business, shuttle buses):
  - ✓ from arrival points to official Forum hotels and back;
  - ✓ from official Forum hotels to cultural event venues and back.



### **Accompanying Forum participant**

**Package cost: RUB 35 000, including 18% VAT, including:**

- Registration with subsequent accreditation in all Accreditation Zones;
- Provision of Private cabinet with the possibility of reserving rooms, registering flight details and requesting transport;
- Information and organisational support for the participant;
- Information to the participant of the times and venues of the Forum business events, timeframe for executing documents and registering, and about the Forum programme;
- Information to the participant about the Accreditation Zones, catering points, first aid stations, receipt of information, transport and other services;
- All accompanying information (visa questions, accommodation and transport, contact details of responsible persons, general information about the host country and traditions, dress code, medical services, etc.);
- Registration of service requests for delegates, provision for service orders to be placed with the relevant functional services.
- Assistance in reserving and issuing air tickets;
- All-round assistance in the form of general information prior to and during the Forum.